# investor newsletter 

Prepared by Rangsit Plaza Co., Ltd., FUTUREPF Property Manager


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FUTUREPARK
Properly Manager
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## Future Park Leasehold Property Fund "FUTUREPF"

## Performance Summary

1Q 2015 Performance : The Fund had Total Income of 239.6 million baht, Net Investment Income of 185.6 million baht, and Distribution Income of 167.3 million baht, which increased by $2 \%$ compared with the previous quarter and increased by $3 \%$ compared with the same period last year. The Fund also announced a dividend payment for 1 Q 2015 performance of 0.316 baht per unit, which equals to $7.26 \%$ rate of return (Annualized)* NAV per Unit increased 24.1\% from IPO. As of March 31, 2015 the Fund had net asset value of 6,571.1 million baht or 12.4085 baht per unit.


## Share Summary

| Market Price at 30/04/15 (Baht) | 17.40 |
| :--- | :---: |
| Unit Outstanding (Million Unit) | 529.566 |
| Market Capital (Million Baht) | 9,214 |
| NAV at 31/03/15 (Million Baht) | 6,571 |
| NAV per Unit at 31/03/15 (Baht) | 12.4085 |
| Dividend per Unit (Baht) | $0.316^{*}$ |
| Dividend Yield for 1Q 15 (at Market Price as of 30/04/15) | $7.26 \%$ |

Note *Dividend based on first quarter performance in 2015 (1 Jan 2015-31 Mar 2015)

Atractive Yield


Remark : *Annualized 1Q 15 yield based on market price 17.40 baht as of 30 Apr 2015
Source: Thai BMA. SET and BOT (as of 30 Apr 2015)

## Fund Structure



Historical Dividend Payout

| No. | Dividend Period | Dividend Payout (Baht per Unit) |
| :---: | :---: | :---: |
| 1 | 23 Nov - 31 Dec 06 | 0.103 |
| 2 | 1 Jan - 31 Mar 07 | 0.240 |
| 3 | 1 Apr - 30 Jun 07 | 0.248 |
| 4 | 1 Jul - 30 Sep 07 | 0.240 |
| 5 | 1 Oct - 31 Dec 07 | 0.241 |
| 6 | 1 Jan - 31 Mar 08 | 0.243 |
| 7 | 1 Apr - 30 Jun 08 | 0.258 |
| 8 | 1 Jul - 30 Sep 08 | 0.280 |
| 9 | 1 Oct - 31 Dec 08 | 0.240 |
| 10 | 1 Jan - 31 Mar 09 | 0.251 |
| 11 | 1 Apr - 30 Jun 09 | 0.250 |
| 12 | 1 Jul - 30 Sep 09 | 0.260 |
| 13 | 1 Oct - 31 Dec 09 | 0.260 |
| 14 | 1 Jan - 31 Mar 10 | 0.271 |
| 15 | 1 Apr - 30 Jun 10 | 0.272 |
| 16 | 1 Jul - 30 Sep 10 | 0.292 |
| 17 | 1 Oct - 31 Dec 10 | 0.280 |
| 18 | 1 Jan - 31 Mar 11 | 0.296 |
| 19 | 1 Apr - 30 Jun 11 | 0.300 |
| 20 | 1 Jul - 30 Sep 11 | 0.280 |
| 21 | 1 Oct - 31 Dec 11 | 0.160 |
| 22 | 1 Jan - 31 Mar 12 | 0.391 |
| 23 | 1 Apr - 30 Jun 12 | 0.312 |
| 24 | 1 Jul - 30 Nov 12 | 0.510 |
| 25 | 1 Dec - 31 Dec 12 | 0.100 |
| 26 | 1 Jan - 31 Mar 13 | 0.290 |
| 27 | 1 Apr - 30 Jun 13 | 0.301 |
| 28 | 1 Jul - 30 Sep 13 | 0.303 |
| 29 | 1 Oct - 31 Dec 13 | 0.289 |
| 30 | 1 Jan - 31 Mar 14 | 0.306 |
| 31 | 1 Apr - 30 Jun 14 | 0.306 |
| 32 | 1 Jul - 30 Sep 14 | 0.326 |
| 33 | 1 Oct - 31 Dec 14 | 0.310 |
| 34 | 1 Jan - 31 Mar 15 | 0.316 |


| The 34 ${ }^{\text {mof } \text { of Dividend Distribution Timetable }}$ |  |
| :--- | :---: |
| XD Date | 26 May 2015 |
| Book Closure Date | 29 May 2015 |
| Payment Date | 12 Jun 2015 |

## Fund Information

| Name | Future Park Leasehold Property Fund ("FUTUREPF") |
| :--- | :--- |
| Type | Property Fund Type 1 |
| Total Fund Size | Baht 6,233.161 million |
| No. of Investment Unit | Units 529.5661 millon |
| Assets | Leasehold right and right to use and seek |
|  | benefit on commen area of Specified area |
|  | of Future Park Rangsit |
| Property Manager | Rangsit Plaza Company Limited |
| Fund Manager | BBL Asset Management Co., Ltd. |
| Trustee | The Hongkong and Shanghai Bangking Co., Ltd. |
| Registrar | Thailand Securities Depository Co., Ltd. |
| Fund Registered Date | 23 November 2006 |
| Fund Investing Date | 24 November 2006 |
| Fund Listed Date | 7 December 2006 |

## Income Statement

|  |  |  |  | Unit : (Baht Million) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q 15 | 1Q 14 | \% Change YoY | 4Q 14 | $\begin{aligned} & \text { \% Change } \\ & \text { QoQ } \end{aligned}$ |
| Rental Income | 235.8 | 228.2 | 3 | 235.7 | 0 |
| Interest Income \& Other income | 3.8 | 5.2 | (27) | 5.0 | (24) |
| Total Income | 239.6 | 233.4 | 3 | 240.7 | (0.4) |
| Property Expenses | 20.7 | 20.6 | 0.3 | 27.5 | (25) |
| Property Management Fee | 23.8 | 23.1 | 3 | 21.4 | 11 |
| Fund Management Fee and Expenses | 9.5 | 10.0 | (5) | 9.8 | (4) |
| Amortization of Deferred Expenses | - | - | - | - | - |
| Total Expenses | 54.0 | 53.7 | 0.5 | 58.7 | (8) |
| Net Investment Income | 185.6 | 179.7 | 3 | 182.0 | 2 |
| Net Unrealized gain (loss) from changes in investment value | 30.5 | 31.0 | (2) | 2.4 | 1184 |
| Net Increase in net assets from operations | 216.2 | 210.7 | 3 | 184.4 | 17 |
| Distributable Income* | 185.7 | 179.7 | 3 | 182.0 | 2 |
| Distribution Income | 167.3 | 162.0 | 3 | 164.2 | 2 |
| Distribution Income per unit (THB) | 0.316 | 0.306 | 3 | 0.310 | 2 |
| Net Investment Income Margin | 77\% | 77\% | 0 | 76\% | 1 |
| Distribution Income Margin | 70\% | 69\% | 1 | 68\% | 2 |

* Distributable Income calculates from net increase in net assets from operation, excluding net unrealized gain from changes in investment value


## Balance Sheet



Remark : NAV per unit excluded the dividend that the Fund had paid. The Fund had paid the dividend for the performance from inception date (23 Nov 06 ) to 31 Dec 14 totaling 9.009 baht per unit.

## Management's Discussion and Analysis (MD\&A)

## Total Income

In 1Q2015 FUTUREPF had total income of 239.6 million baht, which increased by 6.2 million baht or $3 \%$ from the same period last year. Such increment was mainly driven from:

1. revenue from common area increased by 4.7 million baht or $7 \%$ because the occupancy rate increased from $85 \%$ to $86 \%$ and the rental rate increased around $4 \%$,
2. revenue from display area and other services increased by 1.2 million baht, which was mainly due to the increase of revenue from display,
3. revenue from property tax increased by 2.0 million baht and
4. revenue from other income decreased by 1.5 million baht, which was mainly due to the decrease of revenue from sponsor.

Comparing with 4 Q2014, the fund total income decreased by 1.1 million baht or $0.4 \%$, which was mainly due to the decrease of the revenue from sponsor.

## Total Expenses

In 1Q2015, total expenses of FUTUREPF were 54.0 million baht, which increased by 0.3 milion baht or $0.5 \%$ compared with the same period last year. The main reasons are as follows:

1. the increase of property expenses by 0.1 million baht,
2. the increase of property management fees by 0.8 million baht and
3. the decrease of interest expense by 0.6 million baht.

Comparing with 4 Q2014, the fund total expenses decreased by 4.7 million baht or $8 \%$, which was mainly due to the decrease of marketing expenses.

## Net Investment Income and Distribution Income

In 1Q2015 FUTUREPF showed net investment income of 185.6 million baht, which increased by 6.0 million baht or $3 \%$ compared with the same period last year. Therefore, the fund distributable income increased by 3\%. FUTUREPF announced 1 Q2015 distribution income of 167.3 million baht ( $90.12 \%$ of distributable income) or 0.316 baht per unit.
FUTUREPF net investment income increased by 3.6 million baht or $2 \%$ compared with 4 Q2014. The main reason was total expenses decrease by 4.7 million baht, which resulting to the dividend per unit increase from 0.310 to 0.316 baht per unit.

## Unrealized Gain (Loss) from Changes in Investment Value

In 1Q2015, FUTUREPF recorded unrealized gain of 34.0 million baht in property investment value. This was caused by the increase of property revaluation from an independent appraiser (from 6,820.0 million baht in 4Q2014 to 6,854 million baht in 1Q2015). However, there were the capital expenditures for the improvement of the equipment and the renovation of leasable area of 3.5 million baht. Therefore, the net unrealized gain from changes in investment value was recorded at 30.5 million baht.

## Profitability

Net investment income margin in 1Q2015 remained unchanged at $77 \%$ compared with 1Q2014 and distribution income margin increased by 1\% (from 69\% to $70 \%$ ) due to the increase of total income as stated earlier.
Comparing with the previous quarter, net investment income margin increased by $1 \%$ (from $76 \%$ to $77 \%$ ) and distribution income margin increased by $2 \%$ (from $68 \%$ to $70 \%$ ). This was resulted from the decrease of total expenses.


## 1. Area \& Occupancy rate

|  | Leasable Area (Sq.m.) ${ }^{1}$ | Occupancy rate (\%) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q 14 | 4Q 14 | 1Q 15 |
| Anchor \& Retail Shop | 57,000 | 97 | 97 | $93^{2}$ |

Nole : 1. Leaseable Area (Sq.m.) in 1Q2015
2. In March 2015, The Fund temporarily delivered some area for connecting the existing building with the expansion project totaling 336.69 sq.m. to Rangsit Plaza Co.Itd. in compensation for rental revenue of those area being paid back to the Fund by Rangsit Plaza Co.,Ltd.

## 2. Traffic Performance



In the first quarter of 2015 the number of customers visiting Future Park was at an average of 165,000 customers per day, increasing $4 \%$ YoY.
3. Renewals and New Lease

|  | Renewals and New Leases |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Leases | Area (sq.m.) | \% of Total area ${ }^{2}$ |  |
| 1Q 2015 | 230 | $11,248.09$ | $19.73 \%$ | $9.99 \%$ |

Nole: 1. Retail \& Anchor agreements (exclude common area agreements) 2. Percentage of total rental space in 1Q 2015

## 4. Lease Profile (As of 31 Mar 15)

Trye of Rental

- Fixed Rental
- Revenue Sharing Rental


Lease Team

## 5. Lease Expiry Profile (As of 31 Mar 15)


$\begin{array}{lll}\text { Nole : 1. Retail \& Anchor agreements (exclude common area agreements) } & \text { 2. Percentage of total rential space as of } 31 \text { Mar } 2015\end{array}$


## Future Park The Green Mind

## Best calendar award "Suriya Sasitorn 2015"

Future Park was recently granted a Suriya Sasitorn 2015 for best calendar and diary "Recharge" under the category of Social and Environmental Sustainability. Present at the event to grant the award was Mr. Aroon Ngamdee, Former Director-General of the Depariment of Public Relations at the Conference Hall, Department of Public Relations.


LET'S PRAY FOR NEPAL

Let's Pray For Nepal Give a hand to help those suffered from earthquakes in Nepal by donating money to an account "Thai Red Cross for Natural Disaster".


The donation is also available at Green Stage, second floor and in front of UOB Bank, ground floor.


Future Park Songkran Fun Fever
10-14 April 2015 at Cascata, Ground Floor
Future Park brought about a merit making and charitable moments to the customers who might pour water onto the Buddha images from the nine well-known temples on the auspicious of Thai New Year's Day. Available at the event were cultural shows and best products at the "floating markel" and "market" that were full of foods and desserts made from the original recipe such as noodles and steamed rice wrapped in lotus leaf, black coconut sweet pudding (Kanom Piakpoon), banana pudding (Kanom Kluay), steamed flour with coconut filling (Kanom Sod Sai).


Future Park
The Natural - Metro Shopping Park
Thai Red Cross Fair and Best Products from Pathumthani
8-17 May 2015, Cascata, Ground Floor
Future Park and Pathumthani province jointly organized the
"Thai Red Cross Fair and Best Products from Pathumthani" event to mark the celebration of the auspicious occasion of the 60th Birthday Anniversary of Her Royal Highness Princess Sirindhorn and the 200th Anniversary of Pathumthani province. Available at the event were exhibitions about the royal duties of HRH Princess Sirindhorn and history of Pathumthani province as well as blood donation and other fun charitable activities such as "Red Cross Coupons" and "Matcha Ka Chad" that all participants got chances to win cars, gold and electric devices. Visitors also got chances to shop fine products of Pathumthani and enjoyed mini concert by Tum and Hun the Star.


Future Park Super Kids (Junior Talent Award 2015)
23 April - 5 May 2015 at Cascata, Ground Floor
Future Park opened the opportunities for all kids to show their talents by singing, showing, dancing and performing to win a Cup graciously bestowed by Her Royal Highness Princess Sirindhorn and 60,000 baht scholarship.
All contestants did their best on the stage making hard times for the judges but receiving great applause from the audiences.


## The World No Tobacco Day 2015

31 May 2015, Cascata, Ground Floor
Her Royal Highness Princess Soamsawali Phravararaiatinuddamat will graciously preside over a press conference on "The World No Tobacco Day 2015" event. There will be exhibitions about the campaign as well as entertaining activities such as mini concert and games with prizes.

The 27 t Pramong Nomklao
26 June - 5 July 2015, Cascata, Ground Floor The best and ultimate showcase of beautiful fish, aquarium arrangement and aquatic plants will be held once again in Thailand. There will be a contest of beautiful fish, 7 types and 48 species, to win a Cup graciously granted by Her Royal Highness Princess Chulabhorn and the grand showcase of "Angel Fish".


## Future Park Digital Expo 2015

29 July - 4 August 2015 at Cascata, Ground Floor
Get ready to experience the latest innovations of IT gadgets as well as shop for the best sale promotion from leading brands. There will also be special offers from participating financial institutions.

The Arts of the Kingdom..the Motherland 7-16 August 2015, Cascata, Ground Floor Exhibitions on the royal duties of Her Majesty Queen Sirikit Shop for good products from the royal projects and funds.


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