

# investor \*... Newsletter

Prepared by Rangsit Plaza Co., Ltd., FUTUREPF Property Manager







Property Manager

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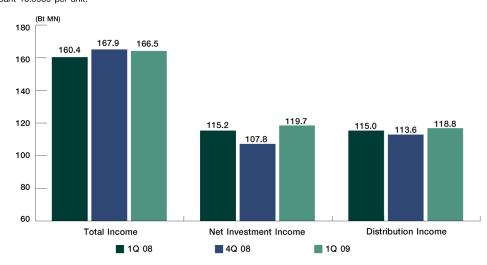
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# Futurepark Property Fund "FUTUREPF"

# **Performance Summary**

**1Q 2009 Performance :** The Fund had Total Income of Baht 166.5 million, Net Investment Income of Baht 119.7 million, and Distribution Income of Baht 118.8 million which increased 5% compared to the previous quarter and increased 3% compared to the same period of last year. The Fund also announced a dividend payment for 1Q2009 of Baht 0.251 per unit which equals to the rate of return of 11.41% (Annualized)\*

**NAV increased 5.9% from IPO price.** As of March 31, 2009 the Fund had Net Asset Value of Baht 5,014.3 million or Baht 10.5939 per unit.



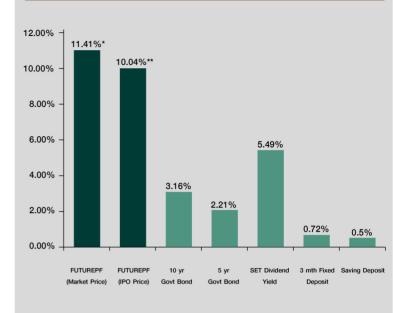
Remark \* Dividend yield based on market price of bath 8.80 as of 30 April 2009



# **Share Summary**

<b></b>	
Market Price at 30/04/09 (Bt)	8.80
Unit Outstanding (MN)	473.316
Market Capital (Bt MN)	4,165
NAV at 31/03/09 (Bt MN)	5,014
NAV per Unit at 31/03/09 (Bt)	10.5939
Dividend per Unit (Bt)	0.251*
Dividend Yield for 1Q 09 (at Market Price as of 30/04/09)	11.41%
Dividend Yield for 1Q 09 (at IPO Price)	10.04%
Note* Dividend based on 3 months (between 1 January 09 - 31 March 09	))

## **Attractive Yield**



Remark: \*Annualized 1Q 09 yield based on Market Price of bath 8.80 as of 30 April 2009

Source: ThaiBMA, SET and BOT (as of 30 April 09)

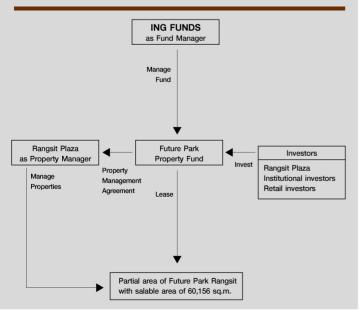
# **Historical Dividend Payout**

Dividend Period Quarterly	Dividend payout Baht per Unit	% per year*	% per year**
23 November 2006 - 31 December 2006	0.103	9.89%**	9.89%
1 January 2007 - 31 March 2007	0.240	9.60%	
1 April 2007 - 30 June 2007	0.248	9.92%	Year 2007 :
1 July 2007 - 30 September 2007	0.240	9.60%	Baht 0.969 (9.69%)
1 October 2007 - 31 December 2007	0.241	9.64%	(0.00 70)
1 January 2008 - 31 March 2008	0.243	9.72%	
1 April 2008 - 30 June 2008	0.258	10.32%	Year 2008 : Baht 1.021
1 July 2008 - 30 September 2008	0.280	11.20%	(10.21%)
1 October 2008 - 31 December 2008	0.240	9.60%	(33.2773)
1 January 2009 - 31 March 2009	0.251	10.04%	10.18%

Distribution Timetable - 1Q 09				
XD Date 26 May 2009				
Book Closure Date 29 May 2009				
Payment Date 12 June 2009				

- \* Calculated based on par value multiply dividend by 4
  \*\* Calculated based on par value and number of actual days
- Past performance of the Fund does not insist future performance

# **Fund Structure**



# **Fund Information**

Name Future Park Property Fund ("FUTUREPF") Туре Property Fund Type 1 Life Indefinite life Total Fund Size Baht 4,733.161 million Units 473,3161 millon No. of Investment Unit Assets Leasehold right and right to use and seek benefit on common area of Specified area of Future Park Rangsit Property Manager Rangsit Plaza Company Limited Fund Manager ING Funds (Thailand) Co., Ltd. The Hongkong and Shanghai Bangking Co., Ltd. Trustee Registrar ING Funds (Thailand) Co., Ltd. 23 November 2006 Fund Registered Date Fund Investing Date 24 November 2006 Fund Listed Date 7 December 2006



<sup>\*\*</sup>Annualized 1Q 09 yield based on IPO Price

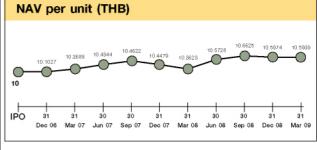
# **Income Statement**

Unit: (Bt MN)

	1Q 08	1Q 09	% Change YoY	4Q 08	%Change QoQ
Rental Income	157.3	165.2	5	164.8	0
Interest Income & Other income	3.1	1.3	(60)	3.1	(60)
Total Income	160.4	166.5	4	167.9	(1)
Property Expenses	15.4	14.2	(8)	26.7	(47)
Property Management Fee	13.9	16.9	22	17.3	(2)
Fund Management Fee and Expenses	3.8	3.8	0	3.9	(5)
Amortization of Deferred Expenses	12.1	11.9	(2)	12.2	(3)
Total Expenses	45.2	46.8	4	60.1	(22)
Net Investment Income	115.2	119.7	4	107.8	11
Net Unrealized Gain (Loss) from Changes in Investment Value	(41.7)	(7.7)	(81)	(6.1)	28
Net Increase in Net Assets from Operations	73.5	112.0	52	101.7	10
Distribution Income	115.0	118.8	3	113.6	5
Distribution Income per Unit (THB)	0.243	0.251	3	0.240	5

# **Balance Sheet**

5,040.2	
3,040.2	5,033.4
217.5	210.0
90.5 82.1	
5,348.2	5,325.5
231.7	237.5
100.5	73.7
332.3	311.2
5,015.9	5,014.3
4,733.2	4,733.2
282.8	281.1
10.5974	10.5939
	90.5 5,348.2 231.7 100.5 332.3 5,015.9 4,733.2 282.8



Remark: NAV per unit excluded the dividend that the Fund had paid. The Fund had paid the dividend for the performance from inception date (23 Nov 06) to 31 Dec 08 Bt 2.093 per unit.

# **Profitability Ratios**

	1Q 08	4Q 08	1Q 09
Net Investment Income Margin	72%	64%	72%
Distribution Income Margin	72%	68%	71 %



# Management Discussion & Analysis

### **Total Income**

FUTUREPF showed total income in 1Q2009 of Baht 166.5 million. Total income increased 4% compared to the same period of last year, which total income was Baht 160.4 million and total income decreased 1% compared to the previous guarter, which total income was Baht 167.9 million.

### **Total Expenses**

Total expenses for 1Q2009 were Baht <u>46.8</u> million. Total expenses increased <u>4%</u> compared to the same period of last year, which total expenses were Baht <u>45.2</u> million and total expenses decreased <u>22%</u> compared to the previous quarter, which total expenses were Baht <u>60.1</u> million.

### Net Investment Income and Distribution Income

In 1Q2009, FUTUREPF recorded net investment income of Baht 119.7 million. Dividend payment for this quarter equaled to Baht 118.8 million, or Baht 0.251 per unit.

Net investment income increased 4% compared to the same period of last year, which net investment income was Baht 115.2 million and net investment income increased 11% compared to the previous quarter, which net investment was Baht 107.8 million. Distribution income increased 3% and 5% respectively compared to the same period of last year and the previous quarter.

### **Balance Sheet**

Total assets of FUTUREPF equaled Baht <u>5,325.5</u> million, and liabilities of Baht <u>311.2</u> million, comprising deposits received from tenants and other account payables. Net asset value (NAV) totaled Baht <u>5,014.3</u> million, equaled to NAV per unit of Baht <u>10.5939</u>.

### Profitability

In 1Q2009, FUTUREPF showed net investment income margin of <u>72%</u> of total income, and distribution income margin of <u>71%</u> of total income, which are higher than the previous quarter.

### Renovation of Rental Space

In 1Q2009, FUTUREPF continued renovating their rental space in compliance with the marketing concept of the Natural - Metro Shopping Park. Total capital expenditure in this quarter was Baht 0.95 million. At the end of 1Q2009, the renovating projects have been completed 98%.





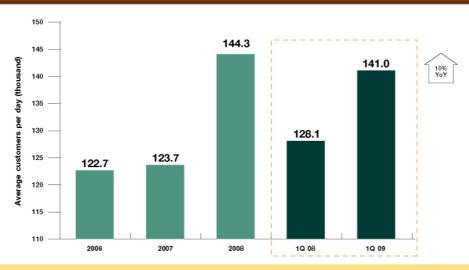
# 1.Area (Sq.m.) & Occupancy rate (%)

	Leasable Area (Sq.m.)		Occupancy rate (%)		
	IPO	IPO 1Q 09		4Q 08	1Q 09
Total Lettable Area	52,573	52,864	92	95	95
Common Area	7,583	7,843	58 <sup>1</sup>	70	68

Note: \* There were space renovation of 1,100 sq.m. or 14% of common area



# 2.Traffic Performance



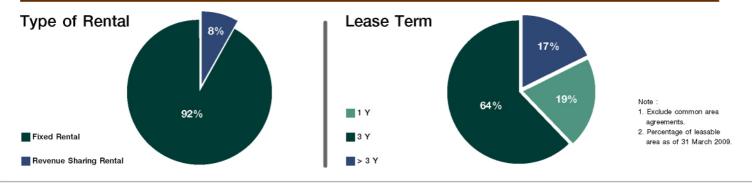
Our customer in 1Q 2009 increased 10% YoY despite the current economic slowdown. The contemporary, natural ambience of our interior and exterior along with the ongoing marketing activities significantly led us to the targeted customers: 141,000 shoppers per day.

## 3. Renewals and New Leases: 1Q 09

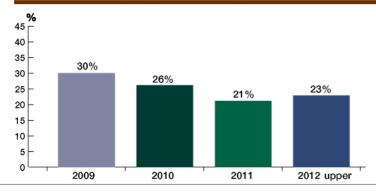
	Renewals and New Leases <sup>1</sup>			Increase /(Decrease) in Rental Rates (p.a.)
FUTUREPF Portfolio	No. of Leases	Area (Sq.m.)	% of Total area <sup>2</sup>	Actual
1Q 2009	115	7,168.95	13.56%	7.05%

Note: 1. Exclude common area agreements. 2. Percentage of total rental space in 1Q 2009.

# 4.Lease Profile (As of 31 March 09)



# 5.Lease Expiry Profile (As of 31 March 09)



Note: 1. Exclude common area agreements.

2. Percentage of leasable area as of 31 March 2009.



## Shops have renovated their interior decorations

Shops have renovated their interior decorations to be modern and relaxing in harmony with the store.























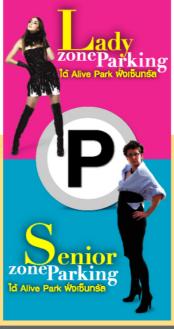




### Increase more convenient services

A variety of services with the Brand Loyalty Strategy Future Park focuses on a variety of services for our customers in order to strengthen our Brand Loyalty emphasizing on providing maximum conveniences such as creating "Lady & Senior Zone Parking" underneath the Alive Park, Central Zone for our regular women and elderly customers.





In addition, there is a resting area for drivers at the Chauffeur's Lounge, ground floor, Robinson Zone.



Future Park Rangsit
The Natural - Metro Shopping Park

### The recent event built up impressions and good relations between us and our customers.

### **D-nee Family Day**

21-22 March 2009, Cascata, Ground Floor

Receiving a great deal interest from many parents, D-nee Milk Bath, the latest bathing product from D-nee, offering a new bathing experience for babies and kids. Included at the launch was a Bathing Workshop to enhance babies development and learning.





# BEAUTY WORLD ROBINSON BEAUTY WORLD ROBINSON BEAUTY WORLD ROBINSON BEAUTY WORLD

### **Beauty World**

27 March - 7 April 2009, Cascata, Ground Floor

Ms. Jittinan Wanglee, Director of Rangsit Plaza Co., Ltd. and Ms. Sirinij Chokchairitthikul,
Deputy Marketing Director of Robinson Department Store Co., Ltd. recently attended
Beauty World event where numbers of cosmetics and beauty products from
leading brands were offered for customers, such as Shiseido, Estee Lauder, Clinique,
Lancome, Dior. Customers also learned many beauty tips from a make-up guru,
Khun Ma Orranga

### Future Park Songkran Fun Fever

12-14 April 2009, Alive Park, Front Area

Future Park celebrated Thai New Years Festival (Songkran Day) by organizing a traditional ceremony for the customers to pour the water on a Buddha image for the good fortune at the front area where children and teenagers also enjoyed Fountain Tunnel coming in 9 colorful shades,

Water Balloon and Hand Spin Boat together with mini-concert by famous Indy singers











# Singing Kids Future Junior Talent

Future Park and Thai TV3

offered an opportunity for juniors to show their singing talents by organizing a singing contest.

The recorded performance on-stage will be broadcast on Thai TV3 channel on every Thursday, 16.00 hours.

The contest received a good response from the contestants parents and customers.

### Baby Love

17-19 April 2009, Cascata, Ground Floor

Future Park recently organized Baby Love event where many babies aged at 6 months to 2 and a half years participated in rally competition creating happiness and admiration to the family members and attendants. Khun Buay, Chetwut; and Khun Took, Chanokwanan, the actor couples, were also present at the event to share their experience on raising their babies and receive a consult from professional doctor whos specialized in child development.











entert

# **UEFA Champions League 2008-2009**

25 April 2009, Alive Park, Front Area

Future Park Rangsit recently sponsored a football match
UEFA Champions League 2008 - 2009 between Channel 3 and Channel 7
actors such as Nam Rapeepat, Tae Nantasai, Alex, Un Wittaya etc. and
entertainment journalists. Attendants also enjoyed mini-concert by famous actresses such

as Nok Usanee, Grace Kanklao, Donut Manusnant, and many fun games.

### Future Park Super Kids Holiday

21 April - 10 May 2009, Cascata, Ground Floor

Future Park Rangsit, Robinson Department Store and Central Department Store jointly organized Super Kids Holiday for all children offering kids toys from selected brands such as Sanrio, Imagine, Lego and Tomy. There were also shows performed by famous characters, Pan Pond and friends for all the kids.







### Red Cross and Good Products from Pathumthani

22-31 May 2009, Cascata, Ground Floor and Alive Park, Front Area Bua Luang Rice to honor King Bhumibol

- Buy Red Cross lots and get a chance to win Toyota Vios, Motorcycle, Electric appliances, all worth 900,000 baht.
- Donate blood
- Appreciate products made from lotus and Pathumthani rice
- Bedazzled by more than 30 lotus breeds
- Enjoy shopping products from Pathumthani



### Teen Club

9 June 2009, Cascata, Ground Floor

Participate in the Meet & Greet Party at the launch of Tee Club Card,

membership card for teenagers

- Watch Fashion Show by many teenage actors and singers and join in mini-concert. Get membership privileges

- Free 500-baht movie tickets (for the first 50 applicants)

- Free Save the world bag

- Free Discount coupon for 2,000 baht

- Be the first to get the store promotion

- Get discount from many shops (up to 50%)

- Collect reward points to exchange for many variety of products

- Use services at Teen Club



### The 21st Pramong Nomklao Fisherys Day

3-12 July 2009, Cascata, Ground Floor, Alive Park, Front area Future Park Rangsit and the Fisheries Department jointly invite all customers to participate in many grand competitions such as Fish, Aquatic Plants and Aquarium to win the Cup granted by Her Royal Highness Princess Chulabhorn Valayalaksana. Participants will get a chance to experience the followings:

- Variety of aquatic animals from the Department of Fisheries
- Exhibition from Faculty of Medicine, Siriraj Hospital
- Crocodile Show
- OTOP

Event ticket fee 20 baht. All income will be presented to HRH Princess Chulabhorn Valayalaksana foundation to help those who are suffered from cancer



# Digital Expo 2009

29 July - 4 August 2009 Cascata, Ground Floor

Experience the latest innovation of digital world and preview the high-end leading brand of IT products including many promotions.





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